DRAFT - UKIAH NATURAL FOODS (A.K.A THE HOMESTEAD EXCHANGE) MINUTES OF THE BOARD OF DIRECTORS

The regular meeting of the Ukiah Natural Foods Board of Directors was convened on Monday, July 21, 2025, at 5:36 PM at Ukiah Natural Foods.

BOARD DIRECTORS PRESENT: Tim Dolan (Treasurer), Angie McChesney (Vice President), Stephen Turner, Ky Mayers, Tom Chandler, Gideon Burdick (President), Stephen Groff, Christine Rodrigues (Secretary)

STAFF PRESENT: Tony Eaton (General Manager)

President Burdick called the meeting to order at 5:36 P.M.

1. Introductions and Check-Ins:

2. Brief Announcements and Confirm Agenda:

Board Member Mayfiled <u>MOVED to approve the agenda as presented.</u> Seconded by Secretary Rodrigues. <u>MOTION PASSED.</u>

Yes: Board Members;

Burdick, McChesney, Chandler, Mayers, Dolan, Groff, Rodrigues, and Turner

3. Consent Agenda:

Board Member Mayfiled <u>MOVED to approve the agenda as presented with changes.</u> Seconded by Secretary Rodrigues. <u>MOTION PASSED.</u>

Yes: Board Members;

Burdick, McChesney, Chandler, Mayers, Dolan, Groff, Rodrigues, and Turner

4. GM Report:

GM Egan inquired about any questions. There was a discussion on warehouse storage and options, as it would be beneficial for backstock, and if we can buy pallets, then we would be able to get a bigger discount. GM Egan will work on numbers and will report back to the board to see if this would be feasible and what the return on investment would be. There was also a discussion on the storage units that the Co-op has. There was a discussion on the hot bar and the new taqueria bar within the next two weeks, and then the hours will be 11 am-3 pm. New smoothies are coming out.

GM Egan also stated that the yearly cost of membership will go from \$40 to \$20 (\$10 every six months) with the fair share remaining at \$200. This does not impact bylaws. Members will

receive 10% off Co-op Deals items. This will be part of the budget for 2026 as a member discount. Members will receive 10% off UNF-branded supplements and vitamins (we will raise the price by 5% and discount 10% to members). Senior discount will move from seven days per week to Sundays with a 5% discount. (Still being discussed.). Only active members will receive any discounts.

There was a discussion on the satisfaction survey.

5. Committee Reports:

Owner Relations Committee - There was a review of what the committee minutes reflected.

Board Development Committee - It was stated that the committee is getting ready for recruiting this year and getting everything all lined up, and also adding a confidentiality statement/agreement. There was also a discussion on the drive and permissions, and a meeting will be set up with the IT Manager on this item.

Finance Committee - An overview was given on the finances.

GMEC - It was reported that the 90-day plan is moving along.

6. <u>Little Questions:</u>

None at this time

7. Topics for Next Month:

Presentation

8. Closing and Evaluation:

President Burdick adjourned the meeting at 6:30 P.M. The next Meeting is on **August 18, 2025**, via Zoom Submitted by Erica Ramirez, Board Administrator